

From the St. Louis Business Journal:

<https://www.bizjournals.com/stlouis/news/2021/05/04/clayton-wealth-management-firm-smith-moore-expands.html>

## Clayton wealth management firm Smith Moore expands to 10 offices with additions in outstate Missouri

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Clayton wealth management firm Smith Moore has added offices in Fulton and Moberly, Missouri, with five new hires.

The firm, founded in 1913, has grown to 10 offices in Missouri, Illinois, Kansas and Mississippi.

Vice President Matthew Bragg and Client Associate Kellie Schleicher join Smith Moore in Moberly from LPL Financial. In Fulton, advisers Aaron Rigdon and Tim Borman, and Client Associate Blaine McQuaid Pestle join from Cetera Financial Group.

Smith Moore has surpassed \$4 billion in assets under management, up \$1 billion from a year ago. The employee-owned firm has 82 employees, an increase of 11 in the last year.

Last year, Smith Moore opened an office in Brandon, Mississippi, its first new state in 11 years.

As for the year ahead, President and CEO Jim Deutsch said, "We're pretty positive, given the availability of Covid vaccines and investor



SMITH, MOORE & CO.

Jim Deutsch, Smith Moore  
president

confidence. We have a little bit of Goldilocks going on, which is a good thing after the past year."

Deutsch said his clients' biggest worry is probably the low interest rates. "It makes it hard for people with fixed-income investments," he said.

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